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马来西亚母亲在澳大利亚为孩子创造更美好未来 MALAYSIAN MOTHER CREATES BETTER FUTURE FOR HER CHILDREN IN AUSTRALIA

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Cecillia Cheah, a Malaysian national, was tired of working long and hard hours at the family's company in Malaysia. She didn't have time to spend with her three children. In 2015, she decided to do something about it. She decided to seek a better life by migrating to Australia and be able to spend more time with her children and give them a better future.

When Cecillia Cheah was running her automotive lubricant manufacturing company with her husband in Malaysia, she was working most of the time. She barely had time for her three daughters, and when the eldest of them left Malaysia to attend college in the U.K., Cheah realized that she had missed out on a large part of her childhood. She decided to make a change.

In the spirit of being more involved with her children, she began a journey to move to Australia using the country's 188 visa, which is Australia's provisional business innovation and investment visa. In addition to the country's high standard of living and world-class education system, Cheah liked the country's warm weather and its proximity to her native Malaysia, especially when compared to farther immigration destinations like the United States and Canada.

A NEW LIFE "DOWN UNDER"

Now living in Melbourne with all three of her daughters, Cheah said she appreciates every minute with them. She has plenty of time to cook for them, talk to them about their days at work and at school, or simply be there for them.

Cecillia Cheah厌倦了在马来西亚运营企业的日夜操劳，她渴望能有更多时间陪伴自己的三个孩子。2015年，她决心改变，移民澳大利亚，以给予孩子更多的陪伴和更好的未来。

Cecillia Cheah在马来西亚同丈夫一起经营着自家的汽车润滑油制造公司，夜以继日的工作是她生活的常态。她几乎没有时间陪伴自己的三个女儿。当大女儿离家远赴英国读大学时，她意识到自己错过了她们的童年。她决心改变。

为了有更多的时间陪伴孩子，她递交了188临时商业创新和投资签证申请，开始了澳大利亚移民之旅。除了这里高水平的生活和世界级的教育以外，相较于美国和加拿大等其他移民目的地，Cheah更青睐这里温暖的气候和往返马来西亚的便捷性。

从澳洲开始的新生活

Cheah目前同三个孩子生活在墨尔本，她说她十分珍惜同她们相处的每一分钟。她现在终于有时间给她们做饭，同她们聊天，为她们守候。

“我很满意在这里的生活，压力比马来西亚小多了，”她说，“我还有更多时间陪我的孩子们。”

为满足188签证的要求，她目前在距离墨尔本二十分钟车程的海边小镇莫宁顿经营一家宠物美容店。据Cheah介绍，具有管理经验、净值80万澳元以上的申请人在取得188签证后可以在澳大利亚经营公司。若公司的年营业额达到30万澳元，那么申请人就有资格申请永久居民身份。

幸运的是，对于Cheah而言，盈利能力并不是问题。她的宠物美容店于2017年10月开业，已经实现了超过50万澳元的



“I’m very happy here because I don’t feel as stressed as in Malaysia,” Cheah said, “and I have more time to spend with my children.”

To fulfill the requirements as a 188 visa holder, she operates a boutique pet grooming shop in Mornington, a seaside town about 20 minutes from Melbourne. The 188 visa allows applicants with management experience and a minimum net worth of \$800,000 Australian dollars to run a business in Australia, she said. If the business manages to achieve an annual turnover of \$300,000, the applicant is eligible to apply for permanent residency.

Fortunately for Cheah, profitability hasn’t been an issue. Her shop, which opened in October 2017, has already accomplished annual sales of more than \$500,000. She is preparing her permanent residency application and feels confident about the outcome.

“The business is very good,” Cheah said. “I want to continue running it after I get permanent residency.”

When her Australian migration journey started, Cheah wasn’t as confident, however. She felt that running her own business as a new immigrant in a new country was a daunting proposition. That’s why she initially submitted her 188 visa application through a passive investment route. But her petition was rejected because she didn’t meet the net worth threshold.

“‘I was quite happy but also surprised that my application got approved this fast’ ”

年销售额。她目前正在准备永久居民身份申请，对申请的结果也颇有信心。

“这个店运营得很不错，”Cheah表示。“我希望在成为永久居民后能把它继续开下去。”

然而，移民之旅刚启程时，她还没有这般的自信。当时她觉得，作为一个新移民、在一个全新的国度运营企业让人望而生畏。于是她首先尝试了申请188签证类别下的被动投资渠道。然而，由于个人净值不满足要求，她的申请遭到了拒绝。

幸好，在马来西亚移民中介公司Global Migration Solutions的帮助下，她得以重新整合投资提案，还雇佣了一具有本

“ ‘得知签证获批如此之快，我十分惊喜’ ”



Thankfully, Cheah received advice from Global Migration Solutions, a Malaysia-based migration agency. With their help, she restructured her investment proposal and hired a consultancy with Australian business experience. The consultancy helped her identify profitable opportunities and manage a business, minimizing her own risks of failure.

Cheah's second 188 visa application, using the business innovation stream option, was approved within seven months.

"I was quite happy but also surprised that my application got approved this fast," Cheah said. "The applications of some of my friends took over a year to process."

BUILDING A FUTURE IN AUSTRALIA

To fulfill the physical presence requirements of the 188 visa, Cheah currently spends most of her time in Melbourne supervising the grooming shop. She returns to Malaysia every now and then to help her husband with their business.

She is actively learning the business culture of Australia as well. She attends weekly meetings with advisors from the consultancy to discuss the management and strategies of her shop. When ready, she plans to operate this business completely on her own.

Cheah said her three daughters, ages 27, 22 and 16, are very satisfied with their new lives in Australia. Her eldest has graduated from the University of Manchester and started her career at an event management company in Melbourne. She is grateful that she doesn't have to look for jobs in Malaysia, where the job market is highly competitive while wages are low.

“作为188签证持有人，她们在澳大利亚的就业市场中拥有极大的自由度。”

地商业经验的咨询公司。这个咨询公司能帮她寻找盈利性高的商业机会，还能协助公司运营，最小化失败风险。

Cheah的188商业创新类签证申请在上交的七个月后就获得了批准。

“得知签证获批如此之快，我十分惊喜，”Cheah说。“我朋友的申请一年多都没有批准下来。”

在澳大利亚开拓未来

为了满足188类签证对持有人的停留要求，一年中的大部分时间，Cheah都在墨尔本监督自己的生意，并时常返回马来西亚帮助丈夫打理家族企业。

她也在积极学习澳大利亚的商业文化。她每周都会参加例会，同咨询公司的顾问探讨店铺的管理和发展策略。时机成熟时，她准备完全靠自己来运营这个店铺。

Cheah的三个女儿对她们在澳大利亚的新生活非常满意。27岁的大女儿从英国曼彻斯特大学毕业后任职于墨尔本一家活动策划公司。她庆幸自己不必在竞争激烈、薪金却不高的马来西亚找工作。

22岁的二女儿和16岁的小女儿目前都在墨尔本念书，享受了澳大利亚高质量教育资源的她们也对自己的职业前景充满信心。作为188签证持有人，她们在澳大利亚的就业市场中拥有极大的自由度。Cheah说，如果她们是留学生身份，毕业后六个月内若无法在澳大利亚找到一份工作，那么就必須





“As 188 visa holders, they have greater flexibility in Australia’s job market.”

Her other two daughters, both attending college in Melbourne, also foresee better career opportunities for themselves, thanks to the high-quality educational resources they enjoy in Australia. As 188 visa holders, they have greater flexibility in Australia’s job market. If they were international students, they would have been forced to leave Australia if they couldn’t find a job within six months of graduation, Cheah said. Finding a job is often a difficult task, because most companies don’t employ non-resident candidates or sponsor their work permits.

“If you are not a 188 visa holder, you will have very limited choices,” Cheah said, “but we don’t need to worry about this anymore.”

Cheah is also spreading the word among her friends, trying to correct their misunderstandings about Australia. She said many of them are intrigued but concerned about the slow pace of life here.

“I told them, ‘Don’t listen to people who say it’s boring here,’” Cheah said. “It’s not! In Australia, your life becomes quieter, healthier and longer. I don’t regret choosing it.” 🌐

离开澳大利亚。找工作却不是一件容易的事情，因为大多数公司都不愿雇佣非居民学生，也不会赞助外国学生的工作许可。

“如果你不是188签证持有人，那么选择就非常有限，”Cheah说，“但我们现在已经不用担心这个问题了。”

Cheah也在向身边的朋友推荐这个项目，试图化解他们的顾虑。据她说，很多人对这个项目都非常感兴趣，但担心澳大利亚的生活节奏过慢。

“我告诉他们，不要相信那些说这里生活很无聊的人，”Cheah说。“根本不是这样的！在澳大利亚，你的生活更宁静、更健康也变得更长。我不后悔选择这里。” 🌐

